

Seven Principles for High Performance

Throughout the course of history there have been a range of concepts regarding the true meaning of 'leadership' with so many definitions and theories that it can be quite confusing – What does tomorrow's leadership look like? Is there a best approach? How will current values and trends impact future organizations? At the end of the day, Leadership comes down to one thing – how well is someone ABLE to influence people, policies or institutions?

We believe Leadership is influence – and effective leaders use their influence to produce desired results. **The ABLE Leader™** framework provides seven principles that are critical to the development of individuals and the survival of organizations during ever-changing times. Embracing these principles will equip both current and future leaders with the skills, knowledge and confidence to make a significant impact in their organizations and communities.

1. **Teach-ABLE:** You're never too old to learn or too young to educate. ABLE Leaders understand that learning is an ongoing process. How will you continue to receive new information that contributes to your development?
2. **Uncomfort-ABLE:** ABLE Leaders are not afraid to take risks or appear vulnerable because they realize that leaving the comfort zone is necessary to ultimately find the most successful path. What is your stretch goal?
3. **Believ-ABLE:** Actions truly do speak louder than words. ABLE Leaders are believable because they know their craft, fulfill their commitments, and back their beliefs with action.
4. **Account-ABLE:** Who do you know that does a good job of owning their responsibilities? As true leaders, we must hold ourselves and others accountable to create a healthy organizational culture.
5. **Approach-ABLE:** ABLE Leaders understand that receiving honest feedback from peers, staff members and clients, allows them to identify areas for growth, hear new ideas, and build genuine relationships.
6. **Adapt-ABLE:** Even the greatest leader can't control everything. They must know how to adapt to the ever-changing environment, personalities and challenges. How well do you deal with change?
7. **Dur-ABLE:** Innovation, vision and persistence are the keys to improved performance and long-term success. Where do you see yourself as a leader in 5 years and what more can you do to make your organization sustainable over time?

Are you Ready, Willing and ABLE?